



To whom it may concern

I am writing on behalf of Alibaba Research to express my full support and interests in collaboration in the *FuturICT flagship* initiative, which is coordinated by Professor Dirk Hebling of ETH Zurich, Switzerland.

I am the vice president of Alibaba Group and a senior research scientist of Alibaba Research, where I coordinate the research division of E-Commerce. Alibaba promotes both the theory and application of *informatization* and network economy. Besides, as one of the world largest e-commerce service providers, Alibaba Group is a family of Internet-based businesses including online marketplaces of business-to-business international and Chinese trade, retail and payment platforms, shopping search engine and distributed cloud computing services. The ultimate goal of Alibaba Group is to foster the development of an open, collaborative and prosperous e-commerce ecosystem.

Hence, I find that the FuturICT flagship initiative meets the corporate pursuits of Alibaba Group and we would be extremely interested in participating in such an interesting project. I look forward to future research cooperation opportunities with FuturICT and wish you the best luck!

Signature: *Liang Chunxiao*

Liang Chunxiao
Vice President
Oct 18th, 2012